

Message Text

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PAGE 01 STATE 118277

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ORIGIN ARA-20

INFO OCT-01 ISO-00 EB-11 COME-00 SWF-02 AGR-20 AID-20 /074 R

DRAFTED BY ARA/EP/P:MRRFRECHETTE

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FM SECSTATE WASHDC

TO AMEMBASSY LIMA IMMEDIATE

UNCLAS STATE 118277

E.O. 11652:N/A

TAGS: EAGR, PE

SUBJ: FERTILIZER MEETING

REF: LIMA 4397

FOR CHENEY

1. FERTILIZER INSTITUTE MEETING AT GREENBRIER HOTEL IN WHITE SULPHUR SPRINGS, WEST VIRGINIA WILL BE SO WELL ATTENDED IT IS VIRTUALLY IMPOSSIBLE TO OBTAIN A ROOM IN TOWN OR IN NEARBY MOTELS. REPORTEDLY AS MANY AS 200 ROOMS MAY HAVE BEEN OVERSOLD. IF PERUVIANS WISH ATTEND MEETING THEIR BEST BET STILL LIES WITH SOME FERTILIZER SUPPLIER WHICH IS MEMBER OF INSTITUTE. OFTEN SUCH COMPANIES WILL BOOK SEVERAL ROOMS AND MIGHT MAKE ONE AVAILABLE TO VALUED CUSTOMER. ACCORDING DR. WHITE AT FERTILIZER INSTITUTE, EVEN WITHOUT SUCH INVITATION, PERUVIAN GOVERNMENT REPRESENTATIVE COULD ATTEND CONFERENCE UPON PAYMENT OF DOLS 100 REGISTRATION FEE TO FERTILIZER INSTITUTE. LODGING, HOWEVER, IS NOT AVAILABLE.

2. WAGNER OF PERUVIAN EMBASSY SAYS NUNEZ DEL ARCO DID NOT RPT NOT ASK HIM TO PURSUE MATTER WITH EXXON. HOWEVER, WAGNER IS EXPLORING POSSIBILITY OF FINDING LODGING IN NEARBY TOWN SO PERUVIAN REPRESENTATIVE COULD COMMUTE

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PAGE 02 STATE 118277

TO MEETING. KISSINGER

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